DHASES.	Discovery and Exploration 🗳	Identifying Emotional Needs 🍯	Browsing and Selection •	Engagement with the Chatbot 🤛	Creating a Personalized Chatbot 🎃	Forming Multifunctional Connections >>>
STYOS	 Trying to find some AI products that can provide customer consultation and sales process services The main target groups include B2B and B2C 	Use empathetic AI Chatbot to introduce products and guide them to make purchases without worrying about any unclear details for users	 Looking for an assistant AI chatbot that can meet users' emotional needs and provide accurate service processes 	Meet product needs ideally and reduce feelings of confusion	Create and train a chatbot that exactly suits his product needs	 Satisfies product needs Satisfies emotional needs Satisfies usage scenarios needs
ACTIVITY	 Explore existing AI conversational robot products in the market 	 Understand the main functions of ADU products Define your specific ADU product requirements Narrowing down the appropriate product range and selecting one 	 Browse the existing chatbots in the website View details of the chatbot they are interested in Listen to the chatbot's voice 	 Share product needs with the chatbot Manage chat lists with chatbots Voice call with chatbots 	 Create their own chatbot Explore all features of products 	 Become friends with chatbot Become business partners with chatbot
EMOTION & USER INTERFACE	"Could this AI assistant really answer my service needs smoothly? I'll give it a try."	"Such a comprehensive explanation, I feel there is no doubt about it."	"So many information! How can I read them? The voice matters." We take to a voice matters to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, from small such Lips to miscense to a mide range of businesses, and mide are the respective control of the respective control	"Let's chat with this bot.Can it understand me? Maybe a voice call for a personal touch?" Intercent	"Creating my own chatbot, that's cool. I can tailor it to fit my exact product needs. But, how??	"Made chatbot friends and business partners, but it's virtual. Does it help my real-life needs? Time to bridge the gap."
PAIN POINTS	➤ Sometimes he thinks that AI chatbots have no emotions and only provide vague answers that are not attractive enough.	➤ He received such a comprehensive explanation, but was unsure if he really had the desire to proceed with the next purchase request.	➤ It's confused to define the ideal chatbot answer when they are browsing the long list of information, so it's challenging to find a ideal service. (50% User) They want to see more detail info (50% User)	 ➤ Sometimes it's challenging to interact with AI chatbot - How to reply and how to start a conversion. ➤ No voice chat service with AI chatbot ➤ Private issues ➤ Cannot Download Chat history issues ➤ There is a time limit on chat logs containing any price information 	 ➤ The process of generating AI characters is relatively complicated, and you may want to give up halfway. ➤ Don't know how to train the robot they created. 	➤ The separation of virtuality and reality: Product needs are met in the virtual world but he still feels unclear and confuse in the real world.